



Your People For Property

# A CAREER IN REAL ESTATE

A change in career is an important decision and we feel it should be treated as such. We would like to give you all the facts before you make a decision.

To determine if our agency would suit you, we would appreciate knowing a few important points about you and your career expectations.

Answering these questions or commenting on each point should be done by you (the applicant) and at your discretion. If you wish to include extra information please do so.

Thank you for considering a career with Cox Partners Estate Agents.

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First name:

Last name:

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Home Address:

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Postcode:

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Telephone: Day

Night

Mobile

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Email:

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**CONFIDENTIAL**

1. How did you hear about this opportunity?

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2. Have you had any real estate SALES experience? If so, please give details.

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3. Have you had any dealings with real estate agents?

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4. Why does a real estate career attract you?

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5. What are you expecting from a career in real estate?

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6. What do you know about Cox Partners Estate Agents?

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7. Does your partner support your desire to enter real estate?

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8. Real estate sometimes requires you to work weekends and public holidays. Does this unduly affect you?

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9. What is the longest time you have even been with one company?

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10. With whom are you currently working?

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11. How long have you been there?

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12. What is your present income?

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13. How much income would you like to earn annually?

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14. What is the greatest CAREER achievement in your life?

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15. Do you have any educational qualifications?

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16. Do you have any criminal convictions recorded against you that would inhibit you gaining a real estate license?

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17. In a few words, describe yourself.

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18. What is the greatest PERSONAL achievement of your life?

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19. Are you a person that enjoys being part of a team or do you prefer to work independently?

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20. At what times of the day would you be the most effective? (i.e. are you a morning, afternoon or night person?)

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21. What is your experience in the purchase of real estate?

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22. What books have you read in the past year?

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23. What hobbies and interests do you have?

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24. Have you travelled extensively? (if so, where?)

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25. What type of car do you have?

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26. What do you enjoy about life?

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27. How do you think the real estate industry could be improved?

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28. Are there any other matters you think we should know about?

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29. You will need your own car and a current drivers license.  
**Please attach a photocopy of your current drivers license.**

Your signature:

Date:

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PLEASE DELIVER THIS DOCUMENT TO:  
Cox Partners Estate Agents, 259 Emerson Street, Napier  
(06) 835 4321 - [www.coxpartners.co.nz](http://www.coxpartners.co.nz) – [hire@coxpartners.co.nz](mailto:hire@coxpartners.co.nz)

Your age, sex, marital situation or ethnic background are not matters we take into account when determining your suitability for this position with Cox Partners Estate Agents.

THANK YOU - YOUR RESPONSES WILL BE TREATED WITH STRICT CONFIDENCE